

LAVA **Lava International - Investor Note**

Lava International is an Indian multinational technology company that manufactures smartphones, tablets, laptops, computer hardware, and other consumer electronics.

Market Cap	FY24 Total Income	FY24 PAT	PE Ratio	PB Ratio
₹2,400 Crore	₹3,667 Crore	₹33.85 Crore	70.9	2.5

Business and Financial Highlights

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Strong Footing in India’s Value Smartphone Segments
Lava is a leading domestic feature-phone player with a rapidly growing presence in sub-₹10k smartphones, giving it scale exposure to India’s large budget handset market.
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Large Addressable Market
India’s large, price-sensitive handset market offers Lava scope to gain share through execution and localisation, potentially displacing imports and earning stronger valuation multiples as a domestic champion.
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Near-Term Capital Raise and Clearer Path to Liquidity
Lava has been in talks with private equity to raise ~₹500-600 crore (selling ~10–15%). This external capital can accelerate product, distribution and manufacturing investments.

Recent Financial Performance

